

Message Text

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PAGE 01 TOKYO 12337 070627Z
ACTION COME-00

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UNCLAS TOKYO 12337

E.O. 11652: NA
TAGS: BENC, ETRD, JA
SUBJECT: TRADE FACILITATION COMMITTEE: CONNECTICUT
INTERNATIONAL CORP. (CIC): AIRPORT LIGHTING SYSTEM

REF: (A) STATE 135657, (B) STATE 50471

1. SUMMARY. TFC CASE SUBMITTED BY CIC CONCERNING
AIRPORT LIGHTING SYSTEMS HAS BEEN SUCCESSFULLY RESOLVED,
PRIOR TO FORMAL TFC SUBMISSION. CIC MAY CONTACT AIRPORT
AUTHORITIES TO APPLY FOR INCLUSION ON OFFICIAL BIDDERS
LIST. URGE NARITA AIRPORT NOT BE MENTIONED IN TFC
REPORTING ON THIS CASE. GOJ HAS NOT DECIDED WHEN TO
BEGIN NARITA EXPANSION. END SUMMARY.

2. JCAB THROUGH FOREIGN MINISTRY (MOFA) HAS PROVIDED
REPLY TO U.S. TFC CASE CONCERNING INABILITY OF CIC TO
PARTICIPATE IN BIDDING FOR LANDING LIGHT SYSTEM FOR
PROPOSED EXTENSION OF NARITA INTERNATIONAL AIRPORT.

3. UNOFFICIAL, ORAL TRANSLATION OF JCAB REPLY MOFA
FOLLOWS:

BEGIN STATEMENT. JCAB PROCUREMENT POLICIES ARE TO CALL
FOR TENDERS ON THE PRINCIPLE OF FAIR COMPETITION AND TO
MAINTAIN AN OPEN PROCUREMENT POLICY AS MUCH AS POSSIBLE,
WITHOUT DISCRIMINATION. AS FOR THE INSTALLATION OF
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LANDING LIGHTS, THESE WILL BE ORDERED BY THE NEW TOKYO
INTERNATIONAL AIRPORT CORPORATION (NTIA). CIC'S
INTERESTS SHOULD BE MADE KNOWN DIRECTLY OR THROUGH
AGENT REPRESENTATIVE TO NTIA. JCAB HAS INFORMED NTIA
TO EXPECT SUCH CONTACTS AND EXPECTS THEY WILL BE PURSUED.
END STATEMENT.

4. EMBOFFS WERE INFORMED BY MOFA OFFICIAL THAT INTEREST-ED BIDDERS SHOULD CONTACT NTIA'S "AIRPORT DESIGN OFFICE." EQUIPMENT MUST MEET MINISTRY OF TRANSPORT (MOT) APPROVAL IN ACCORDANCE WITH ARTICLE 55, PARA 3, OF JAPAN AVIATION ACT. DEPENDING ON CATEGORY, SOME KINDS OF EQUIPMENT MAY RECEIVE TYPE APPROVAL. HE NOTED THAT THE JCAB ALSO INDICATED IN AN ASIDE THAT APPROVALS MIGHT BE EASIER TO ACQUIRE IF THEY HAVE PREVIOUS U.S. FAA APPROVAL. TO TENDER, HE INDICATED, POTENTIAL BIDDERS MUST REGISTER WITH NTIA AND BE INCLUDED ON THEIR "OFFICIAL BIDDERS LIST."

5. MOFA ALSO ASKED THAT NARITA NOT BE MENTIONED IN ANY TFC PUBLICITY BECAUSE OF JAPANESE SENSITIVITIES CONCERNING ANY PLANS FOR EXPANSION. IT CAN SIMPLY BE CARRIED AS A SUCCESS INVOLVING THE MARKETING OF AIRPORT EQUIPMENT, THEY SAID.

6. NO DECISION HAS BEEN MADE AS TO WHEN, IF EVER, NARITA WILL BE EXPANDED. AS DEPARTMENT IS AWARE, POLITICAL PROBLEMS ARE ENORMOUS. MANSFIELD

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